

# 20 THINGS

## YOU DIDN'T KNOW ABOUT WILLIAM UNTIL NOW



### William Smith

IRA Distribution Income Planner  
Long Term Care Specialist



What are 3 words people use to describe you?

Friendly, passionate, and trustworthy.

If happiness were the national currency, what kind of work would make you rich?

It would be to educate people so they make wise, informed decisions.

Name one thing not many people know about you.

I like to cook and I like to go fishing.

What did you want to be when you were a child?

A famous chef.

What are you most grateful for in your life?

My ability to retain info on a variety of topics.

What is the best advice you've ever been given?

Understand the "credit game" and the importance of maintaining a good credit score – which has allowed me to leverage my money to make more money in many different ways.

What are your Top 3 all time favorite movies?

*Forrest Gump, Top Gun and Rambo.*

What is your greatest achievement and how has it shaped you?

Understanding money and how it works; also teaching others that you need to give to receive.

What book has influenced you the most and why?

Other than the Bible, *Rich Dad Poor Dad*. Why? Because it shows how to create a passive income, which everybody needs.

“ I have the privilege of getting involved in people’s lives, finding out what their concerns are, and then providing solutions to get them to where they need to be. ”

What one thing have you not done in your life that you really want to do?

Travel the world and eat a variety of foods.

What is your favorite quote and who said it?

Henry Ford said, “Why pay taxes on money that you are not spending and enjoying as income?”

If you could have dinner with any one person, living or dead, who would that person be and why?

Ben Franklin. Why? Because he was a wise man and because of his logic behind making very tough but wise decisions.

What words of wisdom would you pass on to your childhood self?

Find work that is enjoyable – then it will not seem like work at all.

List one thing you wish you could change about yourself.

Stop smoking and being a workaholic.

If you could speak to everyone in the world at the same time, what would you say?

Treat everyone like you want to be treated.

Who is one of your heroes and why?

Robert Kiyosaki because of the life lessons that I learned about how people can achieve their goals, desires and dreams.

What is your most treasured memory?

Being on the beach fishing in the evening with my dad as the sun went down.

If you could have the answer to any one question, what would that question be?

God, I know I am not perfect, but what can I do to improve myself so I can serve You in the way You want me to serve?

If you were to die tomorrow, what would be your biggest regret?

That I did not help more people be better prepared with a financial plan so the government does not take most of their family’s money.

If you could live in a book, TV show or movie, what would it be and why?

I would want to have my financial advisor office next to the Get Smart office so I could assist all of the spies who want to retire early.